

- ❖ **It's not too late...** In keeping with our mission to support and encourage women in the industry, full time students and collision shop employees are encouraged to apply for scholarships to attend the 2009 WIN Conference held in Dallas, Texas, March 22nd thru 24th. Student scholarships include conference registration, one-year membership to WIN, 2 night's hotel expense (based on sharing with another recipient) and \$ 250 towards travel expenses. Collision shop employee scholarships will include conference registration, one-year membership to WIN and \$ 125 towards travel expenses. The application deadline has been extended to March 6, 2009. For scholarship details go to www.womensindustrynetwork.com.
- ❖ **Let's get physical.** We'd love to enlist a WIN member to lead the warm up for the Scholarship Walk at our upcoming conference. We did this last year and it was a great prelude to a low-key bit of exercise and a very *different* form of networking. If you are interested, especially if you are certified, please contact Kim White at whitek@finishmaster.com. Don't make us break out the Jane Fonda Work-Out tapes...
- ❖ **The facts about our fax.** Just a reminder about faxing your registration for the WIN conference: We inadvertently printed the wrong number on our brochure. The correct number is (703)669-6127.
- ❖ **Free advertising.** If you wish to share *general information* about your company (WIN sponsor or not), or you'd like to tout your company's *green products or initiatives*, we invite you share the spotlight at our conference. We ask that you limit items to 8 1/2 by 11 documents or brochures that can be left on two communal, un-staffed tables at the back of our meeting room. If you'd like to donate *small gifts or branded trinkets*, please contact Kim White at whitek@finishmaster.com. These items will be given out to participants in our Scholarship Walk [Note: Any costs associated with shipment of items to the hotel shall be paid by the shipper.]
- ❖ **Rachel Roars.** Who can forget Rachel Fonseca? She is the young lady who came in second place in the secondary school collision competition at the SkillsUSA National Championship, making her the highest finishing female ever in this national competition. WIN proudly sponsored Rachel to attend NACE last fall. Well, Rachel continues to amaze us, sending reports about other young women at her local Vo tech school (5 entered the Freshmen class!) and hoping to "make WIN proud." For the latest about Rachel, take a look at <http://www.heraldnews.com/news/x1851003368/WHO-SAYS-ITS-A-MANS-WORLD>. Yes Rachel, you make us *very* proud.
- ❖ **It's never too early...**to get her thinking about a career in collision repair. At least that's what 7 year old Dorothy's father, an employee of TGIF body shop in Fremont, California, thinks. Just take a look at these photos of Dorothy's first welds <http://i200.photobucket.com/albums/aa167/BasicsofBasics/Welds.jpg> and Dorothy in her welder's gear <http://i200.photobucket.com/albums/aa167/BasicsofBasics/Dorothywelding.jpg>. Keep up the good work Dorothy; the industry welcomes you.



WIN Member Spotlight ...Terri Neely

This month get to know Terri Neely, Office Manager at Nagy's Body & Frame in Doylestown, Ohio. She and her husband John have been married for 21 years, and have three children: John (19), Jessie (16), and Jordan (11). In her free time, Terri likes spending time with her children "when it suits them, of course." (Spoken like a veteran mother of teenagers.) She also enjoys gardening, collecting antiques and reading trade publications. Terri is active with the Doylestown Business Association and ASA Summit County as Unit Administrator.

A five year veteran in the industry, she is inspired by owners, Ron and Dan Nagy. She also credits ASA's Denise Caspersen as a special influence in her career. Those relationships have helped her continually grow and learn new things that keep her looking toward the future. Terri is looking forward to seeing old faces (and some new ones!) in Dallas.

"When nothing is sure, everything is possible." Margaret Drabble