

- ❖ **27,000 new friends for Rachel.** In July we told you about Rachel Fonseca of New Bedford, MA., who came in second place in the secondary collision competition at the SkillsUSA National Championship, making her the highest finishing female ever in this national competition. Well, this month we're pleased to announce that just like last year with the top placing female finisher, Selena Strickland, WIN will be sponsoring Rachel's attendance at NACE this fall. WIN will cover lodging, local transportation and food expenses and will provide Rachel with a 2009 WIN membership. She will also receive an award and be recognized at the Friday morning General Session. WIN also acknowledges the generosity of LKQ/Keystone for donating a roundtrip airline ticket for Rachel's trip out west, and Automotive Management Institute (AMI) for donating a full access pass to the NACE conference and expo. If you're at NACE, please make a point of meeting Rachel and welcoming her to the industry.
- ❖ **More déjà vu...again.** WIN has once again partnered with NACE so that for every new WIN registration to NACE, WIN will earn \$25. If you plan to attend NACE, please click on the attached link so that you can register as a WIN member. <http://registration.experient-inc.com/showiac081/default.aspx?SourceCode=20> Also, be sure to stop by the WIN booth (#N3340) or even better, volunteer for an hour or two in the booth! If you're interested, please contact Geri Kottschade (gkottschade@jerrysbodyshop.com) to be added to the schedule. Also, plan to join us for our party at NACE on November 7, from 6 to 8 pm.
- ❖ **What is the home of cowboy boots and big hair?** Yes, that's right ...Dallas, the site of the 2009 WIN conference! The conference will be held March 22nd – 24th at the beautiful Omni Dallas Hotel Park West. Mark your calendars now and brush off yur boots, ya'll.
- ❖ **Wanna talk about it?** If you or a member of your company would like to be considered to speak at WIN's 2009 conference, please send information, including the speaker name, resume and topic description to info@womensindustrynetwork.com .
- ❖ **Diversity Works.** Don't forget our new "*Diversity Works*" program where we spotlight businesses, educational institutions and associations in the collision industry committed to the advancement of women and minorities by spotlighting those entities on our website. Make sure to take a look at our first two submissions from Allstate and NACE. (See the resources and mentoring page.) Let us know what you're doing--community outreach, enlightened recruitment programs, the development of educational materials or other relevant projects that further the goal of creating a diverse collision industry; it's all good. If you'd like to make a submission, please send it to Marcy Tieger at marcy.tieger@symphonyadvisorsllc.com
- ❖ **Kudos to Dawn Mabie.** Dawn, who works for GMG EnviroSafe, has expanded her role and territory. Not only is she helping shops in the Pacific Northwest, but she has added Northern and Southern California to her territory. Way to go Dawn...and don't forget to eat your Wheaties!

"Winning the prize [1963 Nobel Prize in physics] wasn't half as exciting as doing the work itself."
Maria Goeppert Mayer