

- ❖ **Happy anniversary to us!** November marks the 2 year anniversary of the establishment of the Women's Industry Network, and we couldn't be more proud. Thank you to our members, our sponsors, our volunteers, our amazingly committed Board of Directors and all of our champions. Now let's get to work on year three!
- ❖ **NACE was nice.** With members spread across the U.S. and Canada, we recognize that the opportunities to actually see one another are few. That's one of the things that makes NACE especially nice. Some highlights: a really cool WIN booth graciously staffed by *Suzanne Royston, Kim White, Mary Kunz, Victoria Jankowski, Geri Kottschade, Jennifer Justice-Haley, Stacey Royce, Jeanne Silver, Marcy Tieger, Frederica Carter, Lillian Maimone, Margaret Knell, Megan Erickson, Kathy Mello* and *Melissa Kanter*; a put-your-feet-up-and-relax Friday night WIN party; NACE presentations lead by WIN members *Kim White* (Lean 101), *Kathy Mello* (Women in the Industry) and *Marcy Tieger* (Recruiting).
- ❖ **And now a word to our sponsors.** Thank you for your support in 2008. We really couldn't do it without you. We know this is a tough time for *everyone* and that our recent request for your support in 2009 is probably one of many. On our end, we do everything to honor your contributions and your desire to advance women in the collision industry-- we remain an all-volunteer organization that greatly subsidizes its annual conference to be sure that everyone can afford to attend. If you have not received sponsorship information or you know someone who would like to sponsor WIN, you can download sponsorship information from our website or contact our sponsorship chair *Jeanne Silver* at jeanne@carstarmundelein.com.
- ❖ **On-board for 2009.** Thanks to the following sponsors who have committed to WIN for 2009: DuPont (3rd year), AkzoNobel (3rd year), Allstate Insurance (3rd year), CCC (2nd year), Symphony Advisors (2nd year). Thanks for your support.
- ❖ **Congrats:** to *Kristen Felder* of Nationwide Insurance on the birth of her son Evan Tyler Goodwin; and to sponsor AkzoNobel on the 10 year anniversary of their Most Influential Women in the Collision Repair Industry Program.
- ❖ **Careers resource.** Keep an eye out for WIN's Career page which was designed by WIN board member, *Jennifer Justice-Haley*, and will appear on our website in December. Thanks Jen!
- ❖ **Conference stuff.** Don't forget to mark your calendar for our annual conference which will be held in Dallas, Texas, March 22-24, 2009. Also, if you're handy with a camera and would like to be our on-site photographer or just want to volunteer with a small set-up task, we'd love to have you.

"You'll fail if your intention is to be the best woman at what you do. But if your goal is to be the best at what you do - flat out, period - you'll win."

Mary Petrovich, CEO, AxleTech Int'l.