



Conference: November 5 – 8
Exposition: November 6 - 8
Mandalay Bay Convention Center
Las Vegas, Nevada

www.NACEexpo.com

In 2007, NACE (the International Autobody Congress & Expo) introduced the Women's Professional Development Track as a way for women, who are directly or indirectly involved in the collision repair industry, to further develop their skills and careers.

In 2008, the Women's Professional Development Track will feature six sessions in the NACE Conference Program:

WE09N

Thriving Under Pressure

Wednesday, November 5 | 8:30 a.m. – 10:00 a.m.

Speaker: SkillPath Seminars

- Understand your emotional patterns and explore methods for mastering your emotions.
- Discover ways to reinterpret events that would normally cause you to "lose it".
- Learn methods for staying positive and productive in the midst of workplace change.

WE18N

Conflict Management Skills for Women

Wednesday, November 5 | 10:30 a.m. – 12:00 p.m.

Speaker: SkillPath Seminars

- Learn ways to ensure you're not asking for the very behavior from others that you find hard to handle.
- Explore communication and deliver feedback methods that get results.
- Discover steps that result in "win-win" conflict resolution.

WE28N

Developing Teamwork

Wednesday, November 5 | 1:30 p.m. – 3:00 p.m.

Speaker: Norman Rose, Excel Sales Consulting

- Learn effective collaborative skills that help you work effectively as a team and accomplish shared goals.
- Discover how being team-based helps companies become more flexible in the face of rapid change and to be more responsive to the needs of customers and co-workers alike.
- Understand the various roles teams are typically composed of, and the various skills required to develop a successful team.

WE37N**A Brand-New You...Assertiveness Skills That Lead to Success******Back by popular demand!***

Wednesday, November 5 | 3:30 p.m. – 5:00 p.m.

Speaker: Skillpath Seminars

- Identify five strategies for turning indecisiveness into assertive action.
- Eliminate behaviors that can label you “weak” and “hesitant”.
- Learn to trust your instincts, ask for what you want, and take calculated risks.

TH09N**Developing & Maintaining a Positive Attitude**

Thursday, November 6 | 4:00 p.m. – 5:30 p.m.

Speaker: Norman Rose, Excel Sales Consulting

- Discover techniques to maintain a positive attitude and the benefits that come along with living with a positive attitude.
- Learn to listen to your "internal dialogue" – it will help you recognize your thought patterns and how they may be affecting the way you handle the stressful situations of daily living.
- Hear ways to keep a positive outlook even when you're faced with life's many challenges.

FR11N**Developing Delegation Skills**

Friday, November 7 | 4:00 p.m. – 5:30 p.m.

Speaker: Dave Willett, Zurich Direct Underwriters

- Learn how successful delegation depends on clear communication – communicating the nature of the task, the extent of discretion to be used, and the sources of relevant information and knowledge.
- Understand why delegation depends on individuals and individual needs.
- Explore the steps to delegation: what you can delegate, what you shouldn't delegate, and how to monitor the tasks you've delegated to others.

The NACE Conference Program takes place at the Mandalay Bay Convention Center November 5-8, 2008, and the Exposition takes place November 6-8. To learn more, please visit the NACE website at www.NACEexpo.com or contact NACE Show Management at info@NACEexpo.com.

We look forward to seeing you at NACE!